



SEP Hybrid Backup & Disaster Recovery

SEP sesam Hybrid Backup - the Hero of your Data

Successful companies and organizations
trust in SEP Hybrid Backup

Collogia IT Services GmbH

Data backup for SAP as a managed service - optimal with SEP sesam

Collogia IT Services GmbH is a subsidiary of Collogia AG, founded in 1979 and based in Cologne and Lübeck. The experts build on their many years of expertise in the area of SAP. Since 2017, the company has been offering SAP Managed Services, Solution Manager and SAP HANA. Always tailored exactly to the needs of the customer, no matter in which industry. As one of the first SAP service partners, Collogia AG has continuously expanded its portfolio. In order to optimally serve the needs of its customers, Collogia IT Services was founded. Customers today include Postbank, Schufa and QSC, among others. The company name "Collogia" is made up of the terms Colonia, Collegium and Logic. The name reflects the close connection to the city of Cologne,

whose tradition is cultivated through active participation in the carnival and a partnership with the traditional association Fortuna Köln. Data backup is also crucial for the hosting of customer environments. Here Collogia opted for SEP sesam, an SAP-certified data backup solution that has also been successfully established on the market for many years. Especially the certified backup of the SAP HANA in-memory database and the Managed Service Provider program were decisive for the decision in favor of SEP, whose solution and support is also "Made in Germany".

SAP is one of the most important business applications worldwide. With its focus on the cloud, hosting environments has become very interesting. Customers no longer have to set up their own

departments to operate the SAP environment. Collogia IT Services operates this SAP landscape for its customers securely and in line with their needs. The SAP consultants take care of the individual cloud of the customers and guarantee a professional and tailored IT management. High availability, scalability, flexibility and redundant data storage are important components of the concept. This allows customers to concentrate on their core business, perform strategic tasks and drive digitization forward.

Data backup solution for SAP wanted as MSP solution

Collogia was looking for an adequate solution for the data backup of all SAP environments right from the start of the hosting division. SEP was quickly found because the SEP sesam solution is one of the first SAP-certified solutions that is also certified for the SAP HANA in-memory database and can also be offered as a managed service. In addition, SEP's expertise in the Linux environment was a criterion. The more than 50 servers from Collogia run on Microsoft Windows as well as on Linux servers in virtual environments such as Red Hat Virtualization (RHV) in NetCologne's "DC-NET" data centre. SEP is also certified for this and can look back on many years of cooperation with the manufacturer. The connection to the modern fiber optic network provides customers with the highest possible performance in data transmission. "A solution that enables both SAP- and Red Hat-certified data backup and recovery was exactly what we were looking for in our hosting environment,"

"We operate and host SAP systems for our customers. For data backup we use SEP sesam with MSP license. This is the optimal solution for our infrastructure, which is also based on Red Hat RHV and is very attractive in terms of price".

Axel Borchmann, Head of SAP Managed Services, Collogia IT Services GmbH

User

Collogia IT Services GmbH is a subsidiary of Collogia AG based in Cologne and Lübeck. Since 2017, the company has been offering SAP Managed Services, Solution Manager or SAP HANA. As one of the first SAP service partners, Collogia AG has continuously expanded its portfolio. In order to optimally serve the needs of its customers, Collogia IT Services was founded to offer targeted hosting services for SAP. Customers today include Postbank, Schufa and QSC, among others. www.collogia-it-services.de

Ausgangssituation

Data backup is also crucial for hosting of customer environments. The previous script-based backup was not suitable for expanding the business. They were looking for a certified solution that could reliably back up SAP, Red Hat virtualization, and Windows Server, and that also offered an MSP license model.

Solution

Collogia IT Services opted for SEP sesam because it has an SAP-certified solution for data backup and also has many years of experience. Especially the certified backup of the in-memory database of SAP HANA and the Managed Service Provider program were decisive for the decision in favor of SEP.

Benefits

The central monitoring of data backups and the data backup environment, such as the allocation of data areas, as well as the utilization of the servers help Axel Borchmann and his colleagues to always keep an eye on the backup of customers' data.



says Axel Borchmann, Head of SAP Managed Services at Collogia IT Services and responsible for implementation. It was not easy to find a suitable product that met the requirements and remained within the specified price range. Axel Borchmann and his team looked at the most important backup solutions on the market and evaluated them for their suitability for the planned environment.

When SEP sesam was selected, the license model tailored for MSPs was also convincing. "In addition, SEP provided us with excellent configuration support," says Axel Borchmann with satisfaction. After a short test phase in spring 2018, the backup environment was switched from the previous script-

based solution to the centrally manageable SEP sesam. During the implementation it turned out that all other systems can also be backed up very well by SEP sesam. This is due to the many different agents provided by SEP.

Data Backup as part of the SAP customer environment

The central monitoring of data backups and the data backup environment, such as the allocation of data areas, as well as the utilization of the servers help Axel Borchmann and his colleagues to always keep an eye on the backup of customers' data. And with

success. The users can fully rely on SEP sesam and initiate a data recovery in shortest time. Thanks to the partnership between Collogia and SEP, this will also be ensured in the future. The fair pricing of SEP's MSP model also creates confidence for a joint expansion of the hosting offers for Collogia IT Services' customers.

"We received excellent support from SEP in configuring our hosting environment."

Axel Borchmann, Head of SAP Managed Services, Collogia IT Services GmbH

SEP sesam: Sicherheit im gesamten Unternehmen

- + Total amount of data (file data + VMs + databases) amounts to approximately 25TB
- + 50 Server in the data centre "DC-NET" of NetCologne
- + SAP S/4 HANA
- + Red Hat Virtualisierung (RHV)
- + Microsoft Windows Server

SEP AG

SEP has been developing and selling enterprise-wide data protection solutions since 1992 and is headquartered in Holzkirchen near Munich. A branch office with support and sales team is also located in the USA. SEP has a strong partner network and relies 100 percent on resellers for sales. Customers in more than 50 countries include top-tier enterprises, market leaders in the healthcare and financial sectors, and leading universities.

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