SEP Hybrid **Backup** & Disaster **Recovery**

SEP Managed Service Provider
Your Business - Our solution

Expand your service:

✓ Backup as a Service

✓ Disaster Recovery as a Service

✓ Disaster Recovery on Demand

✓ Multi-site Replication

✓ Cloud Backup

✓ Emergency data center

Reasons to become SEP MSP:

✓ Long-term customer loyality

✓ Predictable, continuous revenue

✓ Biggest Support Matrix in the market, completely hardware independend

✓ Immediately ready to start installation, supported by our support team

✓ Cloud & on-premise solutions for small and enterprise environments

✓ Most extensive Cloud Hypervisor Support

✓ Consistent protection and recovery for multiple databases and applications

✓ Flexible MSP licence models on a monthly basis

✓ Process automation via Command Line Interface or/and Rest API

✓ Quality management: automatic control, verification and reporting

✓ German 24x7 provider support

As an MSP you offer your customers data backup solutions as a service and take over the complete management of the data backup landscape. It does not matter whether this service is provided on site at your customers' premises or whether you transfer the customer data to your own data center. The SEP MSP license, enables you to perform this job at the highest level.

SEP MSP offers you full flexibility to protect any data at any location. Due to our **large supportmatrix** you will only need one single solution to protect all of your customers data.

The MSP License model includes: (extract)

- unlimited SEP sesam Backup Server for reliable, physical separation of customer environments
- unlimited number of remote device servers as DataCollector and DataCenter Connector
- unlimited StoragePool and Si3 Deduplication-Licences
- unlimited Bare Metal Recovery Licences for Windows and Linux

Advantages to your customers

- Predictable monthly costs
- Reduction of hardware and software
- Reduction of administration costs
- Scalable without size limits
- Migration, setup & administration is provided by SEP MSP
- Always the latest backup technology in use
- Costs can be estimated directly as operating costs
- Daily monitoring by experts
- Additional stabilisation through the cloud
- MSP takes care of Disaster Case Management
- SLAs according to customer requirements

Contact

If you have any questions regarding the SEP Managed Service Program, please feel free to contact us at any time:

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SEP Hybrid **Backup** & Disaster **Recovery**

Choose your suitable SEP sesam Backup as a Service deployment:

1. Customer Onsite

Professional data availability & data protection on customers' premises

You ensure regular backup of customer data and assume all precautions to reduce downtime to a minimum in the case of a disaster. All customer data remains in the IT infrastructure on site.

2. Dedicated Infrastructure

Co-Location Backup – duplicated data security

All data is stored either in the customer IT infrastructure and in your data center. A dedicated SEP sesam backup server is available for each customer. All SEP sesam servers can be administered centrally via SEP sesam Master GUI.
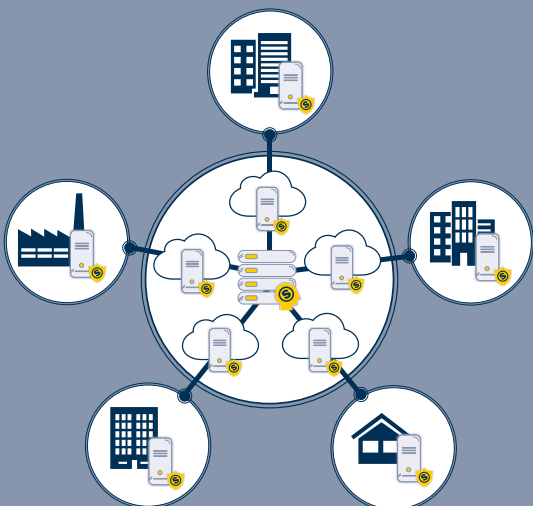
3. Hybrid Infrastructure

Services always accessible

All data is secured in the customer IT infrastructure as well as in your data center and is additionally backed up regularly on a cloud infrastructure as standby. For each customer a shared SEP sesam backup server or a dedicated SEP sesam backup server is available.

Choose your suitable SEP sesam license model for your environment:

MSP Unit Subscription

SEP MSP Unit License model provides invoicing on a monthly basis per physical or virtual systems and the respective required databases and applications. These are divided into Level 2 and Level 3 agents in the base license. The MSP Unit license is ideal for granular control over the systems to be backed up and for a strong growth in backup volumes.

MSP Unit Standard (Basic license)

- Unlimited backup of VMs on all virtualization solutions supported by SEP sesam
- Unlimited use of backup servers and remote device servers (RDS)
- Bare System Recovery (BSR)
- Storage Media (disk, tape)
- Streams
- Si3 deduplication and replication
- SEP MSP Maintenance

MSP Unit Enterprise

- all basic components + File-Backup and Level 2 Agents

MSP Unit Enterprise Plus

- all basic components + File-Backup, Level 2 Agents und Level 3 Agents

MSP Volumen Subscription

The SEP sesam MSP Volume Subscription licensing is based on TB data volume (front side counting). Multiple weekly full backups will only be counted once. The number of systems, e.g. physical or virtual or which databases or applications are to be used, will have no impact on the invoiced amount. The volume-based license includes agents for both physical and virtual system environments. The backup can be done on any supported media.

MSP Maintenance Service

The SEP MSP Maintenance Service consists of the Software Upgrade and Update Service as well as the SEP sesam 2nd and 3rd Level Support. Excluded are the consulting services, such as analysis of back up and infrastructure targets, solution concepts and the installation service.

SEP Supportmatrix   **Become a SEP Partner**